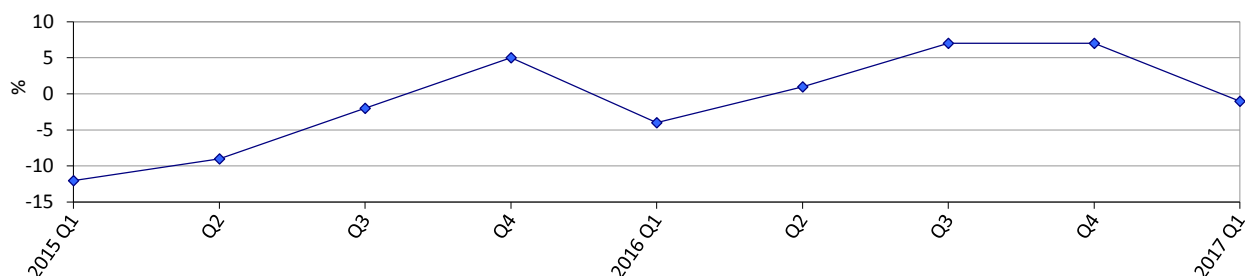
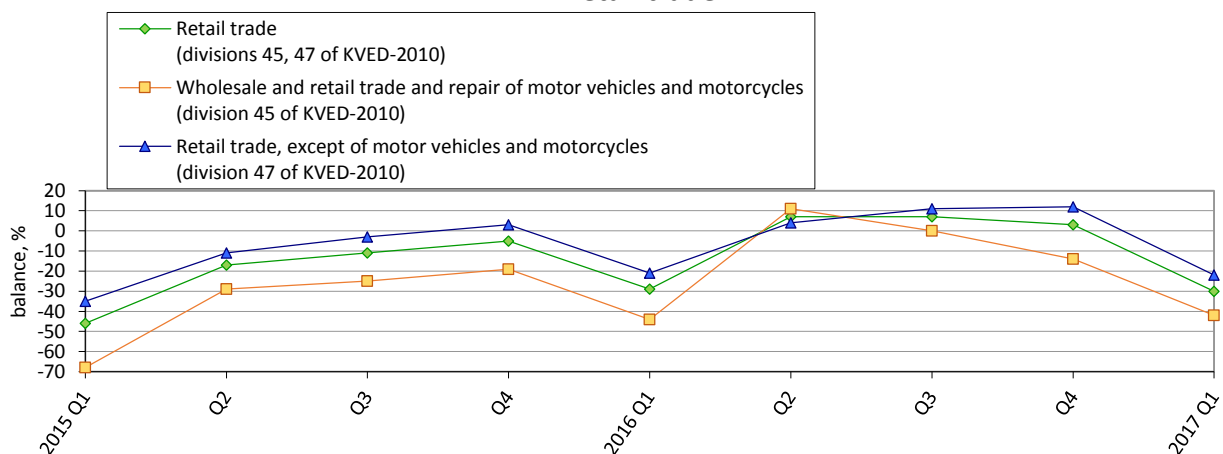


# **Expectations of retail trade enterprises in I quarter 2017<sup>1</sup> regarding the development of their business activity**

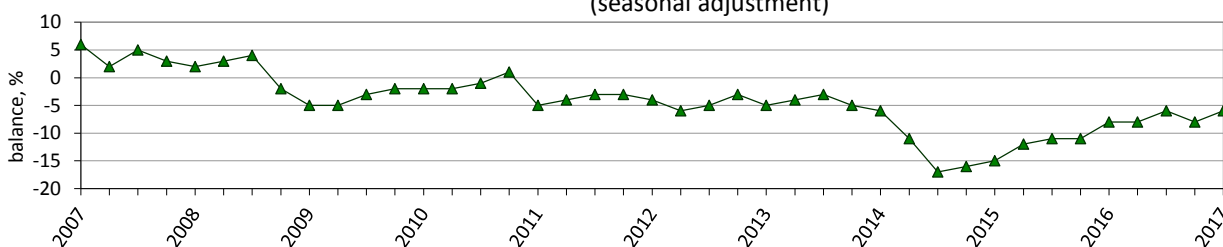
## **Retail trade confidence indicator<sup>2</sup>**



## **Expected changes in sales (turnover) in retail trade**



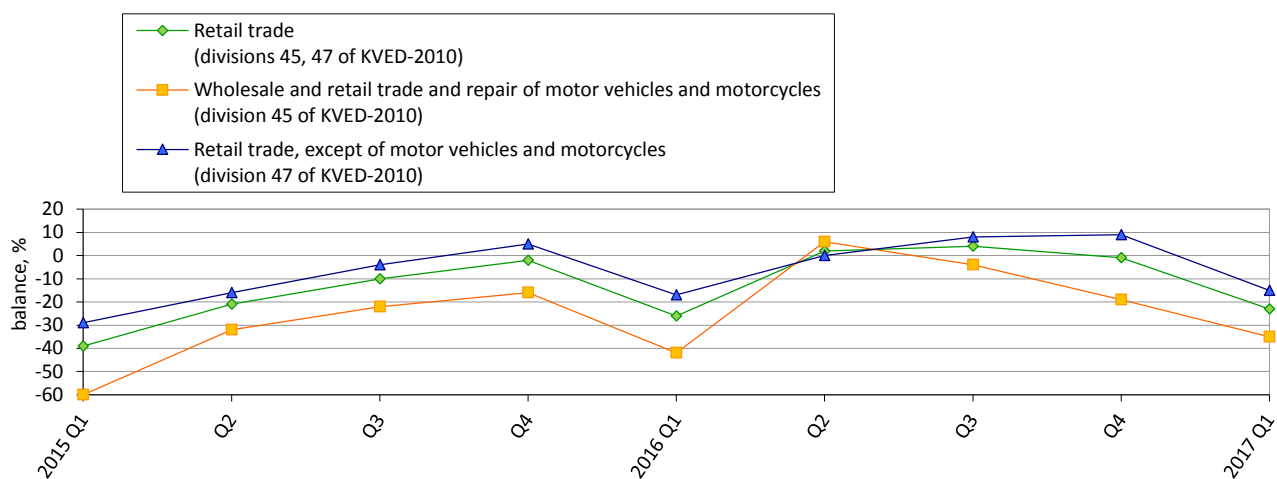
## **Assessment of the current volume of stock of goods in retail trade (seasonal adjustment)**



<sup>1</sup> Excluding the temporarily occupied territories of the Autonomous Republic of Crimea and the city of Sevastopol, from 2014 also excluding part of the anti-terrorist operation zone.

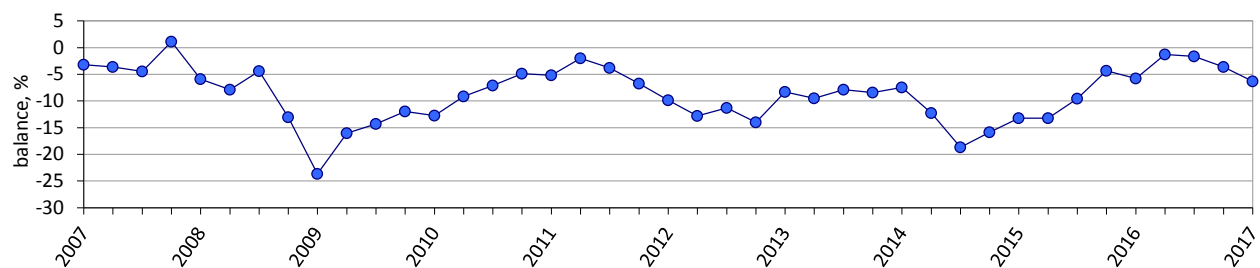
<sup>2</sup> The indicator is calculated by the method of calculation of indicators of business expectations in accordance with the requirements of the Special Data Dissemination Standard Plus of the International Monetary Fund, approved by order of the SSSU of 30.12.2014 No 411.

### Expected changes in orders placed with suppliers



### Expected changes in employment at retail trade enterprises

(seasonal adjustment)



### Expected changes in prices of goods in retail trade



**Results of the survey of retail trade enterprises  
in January 2017**

(per cent of the total number of surveyed enterprises)

<i>Retail trade (divisions 45, 47 of KVED-2010)</i>	<i>Results of the survey of 694 enterprises</i>						
	<b>How did change sales (turnover) in October-December 2016</b>	increased	remain unchanged	decreased	no response	balance	<i>change of balance over IV quarter 2016, pp</i>
		48	24	27	1	21	10
	<b>How do you assess current the volume of stock of goods</b>	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of finished goods	balance	<i>change of balance over IV quarter 2016, pp</i>
		2	85	8	5	-6	2
	<b>How do you expect to change over January-March 2017:</b>	increase	remain unchanged	decrease	no response	balance	<i>change of balance over IV quarter 2016, pp</i>
	orders placed with suppliers	17	43	40	0	-23	-22
	sales (turnover)	19	32	49	0	-30	-33
	employment	8	76	15	1	-7	-4
	prices of goods	66	31	3	0	63	11

<i>Wholesale and retail trade and repair of motor vehicles and motorcycles (division 45 of KVED-2010)</i>	<i>Results of the survey of 283 enterprises</i>						
	<b>How did change sales (turnover) in October-December 2016</b>	increased	remain unchanged	decreased	no response	balance	<i>change of balance over IV quarter 2016, pp</i>
		44	27	28	1	16	8
	<b>How do you assess current the volume of stock of goods</b>	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of finished goods	balance	<i>change of balance over IV quarter 2016, pp</i>
		4	81	11	4	-7	4
	<b>How do you expect to change over January-March 2017:</b>	increase	remain unchanged	decrease	no response	balance	<i>change of balance over IV quarter 2016, pp</i>
	orders placed with suppliers	12	40	47	1	-35	-16
	sales (turnover)	13	31	55	1	-42	-28
	employment	7	77	14	2	-7	-4
	prices of goods	67	29	3	1	64	13

Retail trade, except of motor vehicles and motorcycles (division 47 of KVED-2010)	Results of the survey of 411 enterprises						
	How did change sales (turnover) in October-December 2016	increased	remain unchanged	decreased	no response	balance	change of balance over IV quarter 2016, pp
		51	22	27	0	24	12
	How do you assess current the volume of stock of goods	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of finished goods	balance	change of balance over IV quarter 2016, pp
		1	87	6	6	-5	1
	How do you expect to change over January-March 2017:	increase	remain unchanged	decrease	no response	balance	change of balance over IV quarter 2016, pp
		orders placed with suppliers	20	45	35	0	-15
	sales (turnover)	23	32	45	0	-22	-34
employment	8	75	16	1	-8	-5	
prices of goods	64	33	2	1	62	9	